

Federal Contracts vs. Federal Grants
August 2011

Summary: PTAC provides guidance on federal contract and federal grant opportunities to our clients.

Background: Federal Contracts and Federal Grants are each a specific model-process.

The following factors apply to each model:	Contracts Model	Grants Model
Eligibility	Large and Small Businesses	Non-Profit Organizations State, County, and City Governments
Source	http://www.fbo.gov	http://www.grants.gov
Leader	Program Manager (PM)	Principal Investigator (PI)
Process	14 Step Process to award	10 Step Process to award
Funding	Contract Funding Specific	Grant Funding Specific
Agencies	125 federal agencies	26 federal agencies

Action: Contact PTAC for additional guidance and assistance when you pursue an opportunity.